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Military & Professional

TO: Military Customer
FROM: Glen Rubin Military Diving Program Manager
SUBJ: **WESTPAC Area Service & Repair Course Pricing**
DATE: 6 Jan 2017

Dear Customer,

Due to the time and cost associated with WESTPAC travel (Japan & Guam), Aqua Lung America's Military & Professional Division is restructuring the pricing associated with Technical Training requests to this area.

Beginning in 2017, the below table provides a set price for each stop that an Aqua Lung trainer will make during a trip to the WESTPAC area. This will help incentivize the various WESTPAC area commands to coordinate and consolidate training to help bring the cost to the military down as well as make the best use of time in this area for the Aqua Lung trainer.

Number of stops/commands the Aqua Lung trainer will conduct training at in the WESTPAC region.	Price per stop/command
1	\$5,000
2	\$4,000
3	\$3,000
4	\$2,500

If you have any questions or comments, please feel free to contact me.

Thank you,
Glen Rubin